



New York State Chapter

coming up Events

**March 19-21: Leadership Skills
Chicago, IL**

**May 13-16: Mid Year Meetings
Washington, DC**

**July 30- August 1: Leadership Academy
Chicago, IL**

**November 3-7: NAR Meetings
New Orleans**

Visit us on line:
www.wcrnewyorkstate.com



Our Mission

We are a network of successful REALTORS empowering Women's Council members to exercise their potential as Entrepreneur and industry leaders.

from the President



Catherine Favara 2010 NYS President

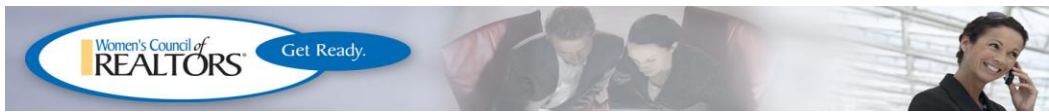
Dear Members:

2010 what a great year it should be. The market is starting to rejuvenate itself, and we still have the first time buyer credit in effect until the end of April. Let's put the last two years behind us, and give yourself a pat on the back for surviving in these trying times.

Now is the time to look to a brighter future, reeducated yourself. Encourage new realtors around you, by helping them take advantage of all the courses WCR has to offer. Freshen up your profile pages by going online to www.wcr.org. While you are visiting the website, look at all the new marketing tools, and new materials available to you.

Good luck this year hope to see you at all the exciting events planned for the upcoming year. If you have any questions or concerns, don't hesitate to contact a local WCR member for advice. Get excited! This year is going to be a great year to restart your business. Encourage everyone around you to be successful, positive and empowered industry leaders.

Catherine Favara GRI, CRS
2010 New York State President



NYS Chapter Leaders



President 2010

Catherine Favara CRS, GRI
Coldwell Banker
midplaza@aol.com



President- elect 2010

Kim Marie Mullin
Prudential Serls Prime Properties
Kmullin71@aol.com



Treasurer 2010

Elene Schoeps GRI
Yes Real Estate
Yesus@hvc.rr.com



Secretary 2010

Charlotte Vanderwaag SRES, CHMS
Coach Realtors
cvanderwaag@coachrealtors.com



2010 Governor I

Susan Stott, CBR, CRS, GRI, CEA, SRES, PMN, AHS
Prudential Manor Homes
susan@susanstothomes.nycap.rr.com



2010 Governor II

Deborah Kilbourn
WNY Metro Excellence
Deb@MetroExc

Try using these tools from Women's Council:

Your free member listing: Want to enhance your presence in the online **Referral Center?** Log in today to update your free **Member Expertise Profile**

Promote your business on WCR.org: Check out these brand new **Promotional Opportunities** to further publicize your business to our powerful network of real estate professionals through banner ads and color headshots. [Type a quote from the document or the summary of an interesting point. You can position the text box anywhere in the document. Use the Text Box Tools tab to change the formatting of the pull quote text box.]

E-Newsletter: Women's Council all new **e-newsletter** is not available. As the official voice of Women's Council, econnect includes profiles of the most influential women in real estate, as well as the latest practical tips and techniques on growing your business.

Action Kits, Guides and publications

Visit our **Action Kits** page for a collection of tools, turnkey templates and more to assist in managing your chapter effectively, including:

- New! Marketing Action Kit
- Task is to Ask Action Kit
- Local Chapter Planning Guide
- Recruitment and Retention Kit
- Leadership Policy & Procedure Manual (LPPM)



Committee Chairs 2010

Education & Programs – Lisa Brodsky

By Laws & Standing Rules – Cathy Ambrile

Finance & Budget – Lawrence Lentini

Ways & Means – Jim Rood

National Focus – Lawrence Lentini

Past President Select – Marion Reichner

Nominating – Susan Stott Past President 2009

Audit – Nina Amodon